

**Fair Work Commission**

8<sup>th</sup> August 2017

**Exhibition Street**

**Melbourne Victoria 3000**

**Re (AM2016/6) - Response to Exposure Draft Real Estate Award 2015 and the variations to the award proposed by the Full Bench of the FWC - [2017] FWCFB 3543 – (6/7/2017)**

Dear Commission Members

In response to the directions of the Full Bench dated 2<sup>nd</sup> August 2017 and the Exposure Draft of the Real Estate Award 2015, I attach hereto the submissions of the Registered Real Estate Salespersons' Association of SA (RESSA) in relation to both matters.

RESSA has had discussions with some but not all of the parties that appeared before the Full Bench in the above matter. From those discussions we believe that there are significant differences between the employer and employee organisations with respect to the timing of the award wage rises for property sales persons and the other award classifications, including differences over the correct relativities that should apply to those other classifications.

Accordingly, we request that a conference of the parties be held under the auspices of DP Asbury to assist the parties reach agreement on the outstanding matters, as mooted in the Full Benches decision at paragraph [133].

For the purpose of scheduling a conference of the parties, I advise that I am overseas from the 29<sup>th</sup> August to 22<sup>nd</sup> September 2017 and would appreciate it if the conference could be held before the 29<sup>th</sup> August if possible, given I am the only industrial agent representing RESSA and they do not have the resources to brief another representative in my absence.

Regards

Ralph Clarke

Agent for RESSA