



Vice President Hatcher

Fair Work Commission

C/- Email

14th September 2018

Dear Vice President Hatcher

Re Submission to Full Bench of FWC – 4 Yearly Review of Real Estate Industry Award 2010 (the Award) – Directions Dated 31st July 2018

This submission by the Australian Property Services Association (Federally Registered) is in support of the submission on this matter to FWCFB by the Registered Real Estate Salesperson's Association of South Australia dated 14th September 2018

Additionally, we are aware of salespersons working no set hours being successfully employed on a casual basis and paid, as provided for in the current Award, for any sales/listing duties that they perform on a debit/credit arrangement – our awareness particularly relates to practices adopted by a number of Queensland agencies. It is our contention that part time commission only employment is unnecessary and unworkable with the availability of casual employment as provided for by the Award

Yours faithfully

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