

From: Grinter, Justine [<mailto:justine.grinter@nortonrosefulbright.com>] **On Behalf Of** Serong, Michael
Sent: Thursday, 5 September 2019 4:15 PM
To: Chambers - Hatcher VP
Cc: Matthew Chesher; dhamilton@liveperformance.com.au
Subject: AM2018/17 - Broadcasting Recorded Entertainment and Cinemas Award 2010 (2808338)[NRF-APAC.FID1241824]

Dear Associate

Attached is the submission on behalf of the employers represented by Mr J Murdoch QC and this firm.

Copies have been forwarded to David Hamilton of LPA and Matthew Chesher of MEAA.

Kind regards

Michael Serong | Consultant
Norton Rose Fulbright Australia
Level 15, RACV Tower, 485 Bourke Street, Melbourne, Australia
Tel +61 3 8686 6978 | Mob +61 417 324 422 | Fax +61 3 8686 6505
michael.serong@nortonrosefulbright.com

NORTON ROSE FULBRIGHT

Law around the world
nortonrosefulbright.com

5 September 2019

Email: chambers.hatcher.vp@fwc.gov.au

Associate to VP Hatcher
Fair Work Commission
80 William Street
EAST SYDNEY NSW 2000

Norton Rose Fulbright Australia
ABN 32 720 868 049
Level 15, RACV Tower
485 Bourke Street
MELBOURNE VIC 3000
AUSTRALIA

Tel +61 3 8686 6000
Fax +61 3 8686 6505
GPO Box 4592, Melbourne VIC 3001
DX 445 Melbourne
nortonrosefulbright.com

Direct line

+61 3 8686 6978

Email

michael.serong@nortonrosefulbright.com

Your reference:

Our reference:

2808338

Dear Associate

AM2018/17 - Broadcasting Recorded Entertainment and Cinemas Award 2010

The employers represented by this firm seek leave to provide a short submission in response to the letter dated 28 August 2019 from Live Performance Australia (**LPA**).

As noted in our submission dated 26 April 2019, in these proceedings we represent the major cinema industry employers namely:

- 1 Birch Carroll & Coyle Limited.
- 2 Hoyts Corporation Limited.
- 3 The Greater Union Organisation Pty Ltd.
- 4 Village Cinemas Australia Pty Ltd.

These are the major employers which are members of the National Association of Cinema Operators (**NACO**).

We also represent all other employer members of NACO and all the employer members of Independent Cinemas Australia (**ICA**), which comprise a very large number of cinema operators, including some which are also members of NACO.

When representing members of NACO and ICA, this firm represents virtually every cinema operator in Australia. We understand that LPA may represent a very small number of cinema operators which are not members of NACO and/or ICA.

Consequently, the representation in these proceedings by this firm and Mr J Murdoch QC is of all the major cinema operators/employers and the overwhelming majority of next level and smaller operators.

APAC-#96019156-v1

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Therefore we ask the Commission to take into account that submissions in these proceedings by this firm and Mr J Murdoch QC are made on the instructions of and on behalf of the overwhelming majority of employers of the overwhelming majority of employees in the cinema exhibition industry.

Yours faithfully



 Michael Serong
Consultant
Norton Rose Fulbright Australia

Copy to: Matthew Chesher, matthew.chesher@meaa.org
David Hamilton, dhamilton@liveperformance.com.au